

# Partnering with our Communities and Customers

September 20, 2017



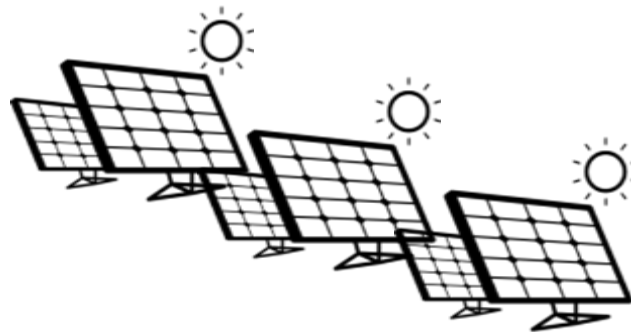
# New Colorado Community Partnership Plan

- **Objective:** *Implementation of flexible partnership programs that support the goals and initiatives of the cities we serve*
  - Proactively advance our communities' goals and collaborate in areas where our interests are aligned, while creating models that can be adopted in other communities:
    - Economic development
    - Environmental and sustainability efforts
    - Individual customer choice programs
    - Pilot programs
    - Public/private partnerships

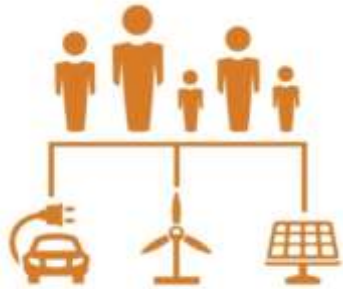


# Historical Context & Why Now

- **History of working closely with our communities on specific projects**
  - Panasonic Battery Demonstration Project at Peña Station NEXT
  - Stapleton Battery Project
- **New effort is a holistic approach for partnering on a more global basis**
  - Communities are focused on acting locally to support objectives
  - Natural opportunity to create different and expanded relationships
  - Aligns with “Our Energy Future” and “Colorado Energy Plan”



# Our Energy Future



Empowering Customer Choice



Powering Technology



Powering the Economy

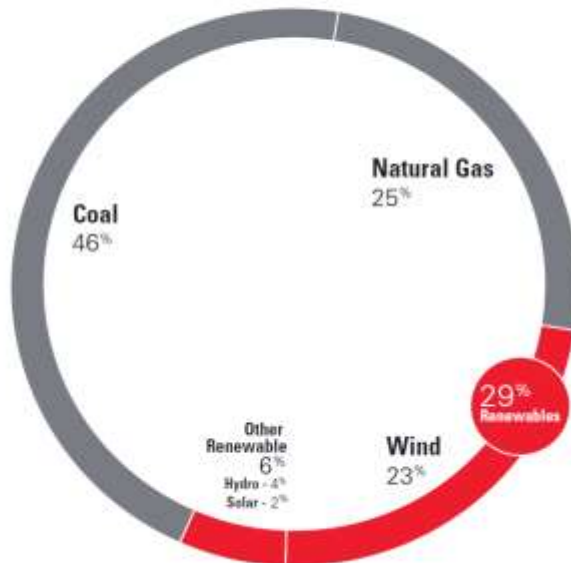


# Colorado Energy Plan – Economic Driver

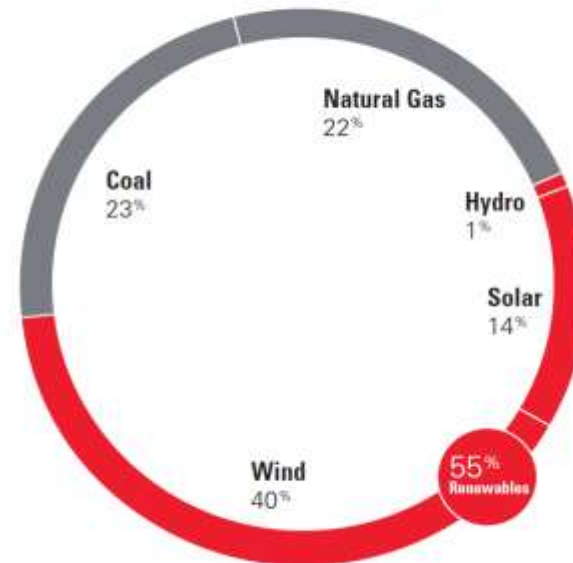


# Colorado Energy Plan – Energy Mix

2016 Colorado Energy Mix



2026 Estimated Energy Mix Under The Colorado Energy Plan



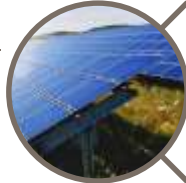
Renewable energy is a vital and growing part of the energy we supply our communities Today, you receive 29 percent carbon-free electricity from renewable sources.

By 2026, our CO service territories will be **55 percent carbon free** with renewable sources if the plan is approved, all at no additional cost to you.

# Existing Customer Choice Options



## Subscription



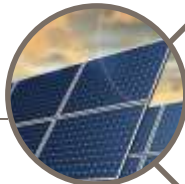
### Renewable\*Connect<sup>®</sup>

Enjoy a blend of solar and wind energy with locked-in pricing and flexible subscription terms, available to Colorado residents & businesses in 2018



### Windsorce<sup>®</sup>

Choose clean, hassle-free wind energy without the need to install equipment



### Solar\*Rewards Community<sup>®</sup>

Subscribe to a portion of a large solar facility operated by a third party and receive credit on your Xcel Energy bill



### Solar\*Rewards<sup>®</sup>

Earn an annual incentive check for solar you install while reducing the amount of energy on your bill



## On-Site



### Net Metering

Install your own wind and solar and receive credit on your Xcel Energy bill for excess renewable production

**Thank you**