Partnering with our Communities and Customers

September 20, 2017
New Colorado Community Partnership Plan

- Objective: Implementation of flexible partnership programs that support the goals and initiatives of the cities we serve

- Proactively advance our communities’ goals and collaborate in areas where our interests are aligned, while creating models that can be adopted in other communities:
  - Economic development
  - Environmental and sustainability efforts
  - Individual customer choice programs
  - Pilot programs
  - Public/private partnerships
Historical Context & Why Now

• History of working closely with our communities on specific projects
  – Panasonic Battery Demonstration Project at Peña Station NEXT
  – Stapleton Battery Project

• New effort is a holistic approach for partnering on a more global basis
  – Communities are focused on acting locally to support objectives
  – Natural opportunity to create different and expanded relationships
  – Aligns with “Our Energy Future” and “Colorado Energy Plan”
Our Energy Future

- Empowering Customer Choice
- Powering Technology
- Powering the Economy
Colorado Energy Plan – Economic Driver
Colorado Energy Plan – Energy Mix

Renewable energy is a vital and growing part of the energy we supply our communities.

Today, you receive 29 percent carbon-free electricity from renewable sources.

By 2026, our CO service territories will be 55 percent carbon free with renewable sources if the plan is approved, all at no additional cost to you.
Existing Customer Choice Options

**Subscription**

- **Renewable*Connect®**
  Enjoy a blend of solar and wind energy with locked-in pricing and flexible subscription terms, available to Colorado residents & businesses in 2018

- **Windsource®**
  Choose clean, hassle-free wind energy without the need to install equipment

- **Solar*Rewards Community®**
  Subscribe to a portion of a large solar facility operated by a third party and receive credit on your Xcel Energy bill

- **Solar*Rewards®**
  Earn an annual incentive check for solar you install while reducing the amount of energy on your bill

**On-Site**

- **Net Metering**
  Install your own wind and solar and receive credit on your Xcel Energy bill for excess renewable production
Thank you